

# We are WEI.

We are an IT solution provider that is passionate about solving our customers' IT challenges and helping them drive their desired business outcomes. We believe in challenging the status quo and thinking differently.



## We believe in putting our customers first.

- Supplier of the Year—EMC, Analog Devices, Blue Cross Blue Shield of MA
- Aruba East Region Partner of the Year
- Innovator of the Year from CVS Health
- CRN Triple Crown
- HPE Partner of the Year



## We believe in innovation.

We offer a full suite of professional services that support these technology categories and more.

- Cloud Solutions
- Modern Workforce
- DevOps & Automation
- Infrastructure
- Cybersecurity
- Network
- Performance & Cost Analytics
- End User Computing

## We believe in going further.

Zero DOA policy • 24/7/365 support line with engineers on call • Staff augmentation • CapEx and OpEx flexibility • Procurement-facing ERP integration solutions • IT Asset Disposition • Data Destruction & Secure Asset Reclamation Services • Stocking large quantities of inventory to mitigate lead times



## We believe in giving our customers a competitive edge.

### Two facilities to provide customers with:

- WEI Knowledge Transfer Centers for Vendors, Customer Meetings
- Integration and Testing Lab
- Proof of Concept Lab
- Imaging Lab With VPN
- Demo Lab
- Secure Caged Area For Customer-Owned Inventory
- Customer-specific secure staging spaces
- Imaging and Roll Out Center
- Custom Packaging and Crating Solutions

## We believe in the power of diversity.



- 4x Winner GNEMSDC Supplier of the Year (nominated by Liberty Mutual, State Street Corporation and Blue Cross Blue Shield of MA)
- Winner NMSDC National Supplier of the year (nominated by Blue Cross Blue Shield of MA)
- Member of the National and Greater New England Minority Supplier Development Councils
- #1 Diversity-owned business in NH
- WEI's Social Responsibility Program: WEI StepsUP



## We believe in the value of teamwork.

We deliver innovative IT solutions by listening to our customers, building enduring relationships and doing what's right—not only for our customers but also for our colleagues and the community.

## We specialize in IT Staff Augmentation

We realize that IT support teams may not always have the in-house personnel required to meet each solution's potential.

- Rapid transition capabilities; quick ramp up/down, with award winning transition methodology.
- Ability to deliver high-impact process improvements and advanced technology integration.
- Stand-out recruiting capabilities; flexible, worldwide and targeted to client requirements.

## We believe in always striving for excellence.



**With 80+ Certified Engineers, we solve customers' IT challenges with innovative solutions—customized to their needs, even if that means building one from the ground up.**

### Expert Certifications

- Aruba Mobile First Expert (AMFX) Hall of Fame
- Aruba Certified Mobile Expert (ACMX)
- Aruba Certified Design Expert (ACDX)
- Aruba Certified ClearPass Expert (ACCX)
- Cisco ACI Field Engineers
- HPE Master Accredited Solutions Expert (MASE)

- Microsoft Certified Engineers (MCSE)
- VMware Certified Design Expert (VCDX)
- VMware Certified Implementation Experts (VCIX)
- Certified Kubernetes Developer (CKD)
- Certified Kubernetes Administrator (CKA)
- Red Hat Certified Engineer (RHCE)
- Azure Solution Architect Expert

### Professional Certifications

- AWS Certified Solutions Architect—Professional
- Cisco Certified Design Professional (CCDP)
- Cisco Certified Network Professional Route/Switch, Wireless, Security, Data Center, Cloud (CCNP)
- Dell Certified Professional— Server/Storage/Networking
- Fortinet Networks Security (NSE-7)

- HPE Master Storage/Server/Networking Professional (ASE)
- Nutanix Certified Professional (NCP)
- Nutanix Certified Advanced Professional (NCAP)
- VMware Certified Advanced Professional (VCAP)
- Project Management Professional (PMP)
- Red Hat Certified Administrator (RHCA)



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