

At a Glance

WEI Connect transforms Starlink from a collection of individual plans into a unified, enterprise-grade connectivity platform. When a leading provider of environmental and industrial services with hundreds of hard-to-reach locations was overpaying by 250% just to avoid per-site overage charges, WEI Connect delivered pooled data, centralized management, and professional field service — reducing waste with predictable costs and operational confidence.



Challenges

A customer with hundreds of hard-to-reach locations needed reliable internet connectivity across every site. Managing hundreds of individual Starlink plans was time-consuming and costly, and varied usage by location led to frequent, unpredictable overage charges. To avoid expensive per-site penalties, the customer was purchasing 250% more data than was actually being used — an unsustainable and wasteful model.



Solution

- WEI Connect for enterprise-grade management and cost control
- A single flat data rate — no penalty pricing for overages
- Pooled data across all sites, replacing 100s of individual plans
- WEI Connect Portal delivers usage reports, monitoring, telemetry, and customer alerts
- Professional field service installations for consistent rollouts



Outcomes

WEI Connect delivered a predictable, lower-cost model for Starlink consumption, eliminating overage waste and replacing fragmented plans with a single pooled solution. IT managers gained the confidence to step back from connectivity management entirely, freeing them to focus on higher company priorities. Professional field service installations ensured more consistent rollouts across every location, and teams everywhere now enjoy reliable, standardized connectivity at a better cost than before.

Key Metrics

By pooling Starlink data across all locations and replacing fragmented individual plans, WEI Connect delivered measurable cost savings and operational simplicity at enterprise scale.

250%

Data Spend Eliminated

Customer was purchasing 250% more data than used. WEI Connect's pooled model eliminated overage waste entirely.

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Unified National Partner

One portal, one support team, one data pool - replacing hundreds of fragmented individual Starlink plans.