

We are WEI.

We are an IT solution provider that is passionate about solving our customers' IT problems and helping them drive their desired business outcomes. We believe in challenging the status quo and thinking differently.

We believe in putting our customers first.

- Named Supplier of the Year—EMC, Analog Devices, Blue Cross Blue Shield of MA
- 2015 Innovator of the Year from CVS Health
- CRN Triple Crown 2015, 2016
- 2016 HPE Partner of the Year

Top 100
CRN
Nationwide
Solution
Provider



We believe in innovation.

With 30+ Certified Engineers, we solve customers' IT problems with innovative solutions—customized to their needs, even if that means building one from the ground up.

- VCDX
- VCP-Cloud
- CCDP
- RHCE
- CCNA/P
- MCSE
- MASE
- PMP
- ITIL
- others

We believe in going further.

Zero DOA policy • 24x365 support line with engineers on call • Customer-inventory hold area • "First line of defense" hot spares • Custom online catalog capabilities • Procurement-facing ERP integration solutions • A fleet of vehicles to personally deliver and assist with your solution

We believe in giving our customers a competitive edge.

Investment in a 50,000 sq. ft. facility to provide customers with:

- WEI Knowledge Transfer Centers
- WEI Technical Users Group
- Integration and Testing Lab
- Demo Lab
- POC Lab
- Imaging Lab With VPN

We believe in the power of diversity.



- GNEMSDC Supplier of the Year—2000, 2012, 2015, 2016 (nominated by Liberty Mutual and State Street Corporation and CVS Health)
- Member of the National and Greater New England Minority Supplier Development Councils
- #1 Diversity-owned business in NH
- WEI's Social Responsibility Program: WEI StepsUP



We believe in the value of teamwork.

We deliver innovative IT solutions by listening to our customers, building enduring relationships and doing what's right—not only for our customers but also for our colleagues and the community.

We believe in always striving for excellence.

- HP Certified 3PAR Installation Professionals (First 3PAR Certified Installation Partner in the Continental US)
- HP Master Storage Architects and Storage Architects
- HP Master Network Engineers
- Highest density HP Masters
- VMware Certified Design Expert—VCDX (Less Than 300 Worldwide)
- Red Hat and VMware Certified Engineers
- Red Hat Certified Virtualization Engineers
- Microsoft Certified Professionals
- Cisco Certified Design Architects, Network Associates and Network Professionals
- Thousands of additional certifications

