



**IT INSIGHT.  
KNOWLEDGE.  
ADVICE.  
AND A SOLID  
PARTNER TO HELP  
GUIDE THE WAY.**

**CONSULTATION, DESIGN, AND STRATEGY**

Companies know that technology, when used properly, can help make a business. Yet, staying informed of the latest IT developments and trends can be a daunting task for IT organizations already tasked with completing their primary mission each day: delivering information to users in the way they most need it.

WEI helps you fill the gap. Intent on increasing innovation while simultaneously achieving client goals, WEI has been able to uniquely differentiate its services. With a focus on quality over quantity and an unwavering commitment to customer service, WEI routinely designs and builds successful, multiplatform solutions for its customers.

A platform-agnostic technology partner, WEI lets you take advantage of certified subject matter experts who work with you to build your plans and strategies. WEI consultants offer many services to help you explore and sample next-generation technology in order to decide what's best for you. These include product briefings, Proofs of Concept, demos, and meetings with your team to size, design, budget, and plan for you next technology cycle.

**WEI offers a variety of valuable services in the areas of  
consultation, design and strategy:**

***Consultation***

You need to keep up with the latest technology and trends. WEI maintains relationships with the finest technology companies in the business and offers consultations to keep you up to date. Additionally, WEI Labs

independently test manufacturer claims and performance numbers. The Labs then utilize that information in recommendations and product guidance. Objectives of an initial consultation include meeting personnel involved, discussing your current environment, discussing the business results you desire, setting parameters for success, establishing a timeline, and establishing a loose scope of work.

### ***Creating the Best Fit***

Your company requires a partner to not only provide the best of cutting edge solutions but also the services to implement them and keep them running. WEI can help devise a plan that not only fits your company's current needs, but also 'future-proofs' your environment. Our consultants work with you to isolate those market-leading technologies that make the most architectural sense for your organization. Your company's solution may not require the latest technology or a certain brand. In either case, WEI is committed to creating the best fit for your organization.

### ***Design & Sizing***

Using a wide array of available technology, WEI engineers will collaborate with you and your team to custom design solutions that are affordable and sustainable for years to come. WEI engineers will also collaborate with you to properly size the solution you are planning. No two organizations are the same; your solution will be based on the applications and personnel you have on your team. Undersizing will hamper productivity, while oversizing will waste valuable resources. WEI has the tools available to guide you in your decision process.

### ***It's All in the Details***

A service done well is a service that gets the details right. WEI's oversight typically include details such as: size and provision, design and tech edit, Visio diagrams, proof of concept procedures, a statement of work, pricing, time frames, and quote and terms finalization.

### ***A Winning Strategy***

Consider including WEI early in the strategic architecture and design phases of your next IT lifecycle decisions. You'll be glad you did. Customers have found this to be a winning strategy (and one that comes at no cost). WEI offers this service free as part of the company's on-going value proposition. What do you have to lose? Contact WEI today and see how WEI can be a partner you trust to navigate the big and little stuff associated with IT.

**A lot of companies can take today's technology and create a great solution for you.  
We do more. We go further.**



## ABOUT WEI

**WEI is an innovative,  
full service, customer centric  
IT solutions provider.**

**Why WEI? Because we care.  
Because we go further.**

At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 25 years.

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