



## SEAMLESS IMPLEMENTATIONS WITH A PARTNER WHO GETS THE DETAILS RIGHT.

### IMPLEMENTATION

Companies require a partner to not only provide the best of cutting edge solutions but also the services to implement them and keep them running. Once the decision has been made on what the right environment needs to be, making that happen can take considerable time and energy to get it done right. Seamless implementations require effective assessments, planning, and execution by an experienced team that delivers projects on time and on budget. WEI team members see new solutions all the way through to final implementation, including any training needed for complete customer understanding of the new technology and/or solution.

- **Review & Set up**

WEI will perform interoperability and environment reviews to certify the proper technical and physical fit, and that all your business goals are being ensured. WEI has the expertise to help its clients get there through sourcing materials, organizing OS software, licensing, management, and preparing for build. Once your solution is built, update revisions will also be made if necessary.

- **Installation & Validation**

On-site installation services include comprehensive racking, installation and cabling of servers, professional and organized wiring, disposal of all unneeded materials, and more. We will confirm your solution is in place and functioning properly before handing off the project to a client team for deployment and training of your new product and business solution. Our goal is to reduce the amount of resources needed by your team to carry out these deployments while simultaneously reducing impact on your daily business operations.

## ABOUT WEI

**WEI is an innovative,  
full service, customer centric  
IT solutions provider.**

**Why WEI? Because we care.  
Because we go further.**

At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 25 years.

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Once a solution is selected and delivered, WEI does not consider the engagement to be over until the client is perfectly comfortable with all aspects of the operation of the technology, and how it fits into their environment. Subject matter experts will conduct Knowledge Transfer sessions at WEI's Knowledge Transfer Center, or at your facility, with the goal of streamlining the deployment process and decreasing time to market.

Proper implementation, integration, and testing warrant that no delays or unexpected problems will occur. In this way, business units stay on schedule and commitments are met. Even on an ongoing basis, when changes to your environment are inevitable, the 24 x 7 WEI technology team is there to help with decommissions, new installs, equipment moves and upgrades of all kinds. Success is only achieved when all expectations are satisfied and surpassed.

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