



BEST-IN-CLASS OPERATIONAL EFFICIENCY FROM BEGINNING TO END. EVERY TIME.

OPERATIONS

Sizing, selecting, and configuring the best technology for your company is only part of the equation at WEI. WEI wants to not only deliver “what” their clients want, they want to deliver it “when” their clients want it and “how” they want it, too. For that reason WEI remains committed to investing in operational processes that are customized for your organization. When IT acquisition and adoption are efficient and streamlined, your team can focus on more important things—like innovation, and tackling the needs of your business units.

Even before the equipment arrives at WEI, you will receive constant updates on lead times and milestone dates for the project. Once equipment arrives at WEI’s Integration Lab the technical staff will build the solution stack exactly to your specifications. From the physical layout, to drivers, to firmware and bios, all the way through to exact cabling and labeling, the equipment will be built exactly the way you want it. All connected components, including multi-vendor solutions, will be thoroughly tested for interoperability and proper performance. Finally, all serial numbers will be surveyed and recorded with warranty start and end dates for historical reference. This comprehensive procedure is done every time, for both small and large orders.

Integration

All parts and equipment are integrated at WEI’s Integration Lab. All custom requests are accommodated, including but not limited to: OS versions, image loading, firmware revisions, extended burn-in testing, and special cabling. WEI strives to optimize performance in every way.

Imaging & Asset Tagging

WEI offers custom asset tagging and imaging solutions to fit your exact parameters. You'll receive your workstations, laptops, tablets, and thin clients ready to deploy in the field. New employees will ramp up quicker and your current employees will achieve new levels of productivity with their refreshed computer, ready-to-go, with the same applications and productivity tools they rely on day in and day out.

Surveys, Organization & Reporting

All equipment that goes through the WEI Integration Lab is surveyed, which includes a capture of all configurations and layouts; serial numbers; firmware levels; revision levels; and warranty start and end dates. Tracking numbers and proof of delivery will also be reported. Proactive reports will be provided to your organization showing what you purchased, the serial numbers, who received them, when they went out, and the tracking number to track the shipment. All this information is provided in any desired format including customized reports or secure online portals.

Staging & Set up

Equipment can be staged and powered on for extended periods of time when required (data center builds, moves, etc.). WEI can provide access remotely or on-site for customer-involved fine tuning and testing. Full solution stacks can be built out and delivered as complete integrated cabinets. This process includes racking of all gear, complete cabling based on desired structured cabling schemes and best practices, and full power and interconnectivity testing. The complete cab will be labeled to your custom specifications. Additional technical configuration needs can be added including loading IPs, adding OSs, naming and labeling servers, and configuring any logical components of the solution stack.

Delivery & Deployment

Large discount warehouses and distributors don't have the hands-on approach required to deliver customized solutions. WEI will ensure that the delivery of your solution is tailored to your specific needs whether it requires custom-inside delivery and installation, or even after-hours delivery. Once a solution is delivered, WEI

ABOUT WEI

**WEI is an innovative,
full service, customer centric
IT solutions provider.**

**Why WEI? Because we care.
Because we go further.**

At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 25 years.

does not consider the engagement to be over until you are perfectly comfortable with all aspects of the operation of the technology, and how it fits into your environment. WEI team members see new solutions all the way through to final implementation, including any training needed for complete understanding of the new technology. Our goal is to streamline the deployment process and decrease your time to market.

WEI provides unique value from the beginning to the end of the technology acquisition and adoption process. Ask how WEI can provide customized operational processes to streamline your organization's daily activities.



info@wei.com



800.296.7837



www.wei.com



43 Northwestern Drive
Salem, NH 03079