



## WORRY-FREE STAGING OF CUSTOM SOLUTIONS PUTS YOUR IT TEAM AT EASE.

### STAGING

WEI has cutting-edge technology tools that evaluate and compare the different IT options available for your business. Working together we can make the best choice. Equipment can be staged and powered on for extended periods of time when required (data centers being builds, moves, etc.). WEI can provide access remotely or on-site for customer-involved fine tuning and testing. Additional hands-on training can also be conducted at this time. The WEI methodology includes all of the steps necessary to make sure your solution is exactly the way you need it, and that it's ready to operate on the day it arrives.

#### 1. *Track, Receive & Set Up*

Having a box show up on your dock with new technology inside is not a valuable model. This is why WEI works to deliver customized solutions. The products selected in the design of your organization's solution are ordered to be personalized. Once received, we will prepare for integration and testing.

#### 2. *Integration & Testing*

The Integration and Testing Lab at WEI helps to keep your costs down in several quantifiable ways. Equipment is unpacked, integrated, and tested again in its entirety as the working solution you requested. At this time, all OS software and licenses are also integrated. This way, there is no chance of a DOA situation or subsequent delays that could follow. Before shipping, all the components of your solution are audited for the latest revisions, versions, and serial numbers. The revision matrix is coordinated and updated to reflect the manufacturer's best practices. This eliminates costly headaches

## ABOUT WEI

**WEI is an innovative,  
full service, customer centric  
IT solutions provider.**

### **Why WEI? Because we care. Because we go further.**

At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 25 years.

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and service calls in the future. WEI holds for inspection and your final visit. After burning in, your solution is ready for shipment and delivery.

### **3. Shipment & Delivery**

State of the art processes are employed through the final delivery process. WEI utilizes the best materials available to ensure that your equipment arrives working and with no cosmetic damage. A fleet of vehicles and trained personnel conduct all local deliveries, and tracking is provided proactively to make the procurement process that much easier.

Quicker times to market, a smoother acquisition process, and a properly designed solution delivered on time and safely at your company's convenience, are all part of the WEI value you can expect with every project.

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