

**INSIGHTS | SOLUTIONS BRIEF** 

# **WEI Digital & Edge Aggregation Services**

### **Capture IT Clarity For Your Enterprise**

Identifying what your organization aspires to be is one challenge but knowing which steps to take, in what order, is entirely different. That is what makes entrusting an experienced partner to achieve meaningful technology transformation so important. Executing this journey in the right order helps to avoid costly mistakes as it can ultimately elevate operations and efficiencies.

WEI serves as your trusted advisor to navigate your IT transformation journey. Our global network of technology providers enable you to understand their products and pricing in addition to providing ongoing support and services.

### **Data Center Consulting Services**

With global access to 200+ data center providers, WEI identifies third-party options to best support your shifting IT environments.

- National and global data center colocation selection
- Data center assessments, deployments, and migrations
- Serve as a liaison for contract negotiations
- Request for proposal development
- Global data center implementation and migration services

### **Cloud Consulting & Managed Services/Solutions**

With access to 500+ cloud and MSP/MSSPs, WEI navigates the complex ecosystem to provide your team with cost-effective solutions tailor-made for your company.

- Consulting and migration services for Amazon Web Services, Microsoft Azure, and Google Cloud Platform
- Managed Service Providers (MSP) and Managed Security Service Providers (MSSP)
- Unified Communications as a Service (UCaaS)
- Contact Center as a Service (CCaaS)
- Managed SD-WAN
- Cloud on-ramps and interconnects
- Cybersecurity

#### **WEI CAN HELP YOU:**

- Reduce CapEx and streamline OpEx
- •Improve contract and vendor management
- Maximize FinOps accountability
- Lower operating costs
- •Soften supply chain delays
- Add holistic value to your enterprise

#### **RESEARCH & INSIGHTS**

Make data-driven decisions to make the best decisions for today and the future.

#### **RISK MITIGATION**

Protect your sizable IT investment and remain confident in it.

#### **CAPEX TO OPEX**

Shake legacy IT with disruptive technologies provided as a managed service.

## STRATEGIC LEADERSHIP AS A SERVICE

Develop an IT strategy and go-to playbooks to lift your enterprise.



We are your advocate.

If we sell you a solution, we will stand by you.

### **Connectivity Brokerage Services**

WEI provides telecom and mobility services to optimize current spend and streamline day-to-day management.

- SD-WAN solutions, deployment, and management
- Circuit quotes, procurement, and decommissions
- Mobility assessments and audits
- Connectivity audits
- Consolidated billing across multiple carriers

### **Telecom Expense Management**

Take back control of telecom and connectivity costs.

- Provide a cohesive view into your telecom connectivity portfolio
- Combine active management of wireline and wireless services to help your company operate smoothly and reduce costs
- Invoice dispute and cost recovery management on behalf of clients

### **FinOps**

Our team maximizes FinOps accountability. We find ways to save you time and money, by project managing installs and decommissions on your behalf. We can even consolidate multiple provider bills into a single monthly invoice. You're sure to appreciate the ease and efficiency having a single, trusted point of contact overseeing all of the contracts, agreements and commitments from multiple service providers and vendors. We can guide you to new ways of working better, faster and smarter that moves CapEx to OpEx.

















CLOUD

COLOCATION CONNECTIVITY

MANAGED SERVICES

**SECURITY** 

SD-WAN

CCAS

UCASS