



INSIGHTS | SOLUTIONS BRIEF

WEI STRATEGIC WORKFORCE

IT Managed Services, Colocation & Connectivity, Optimized By WEI

Let's get started



Helping organizations manage, connect, and optimize today's hybrid IT environments

Modern IT infrastructure spans on-premises data centers, public cloud, branch offices, and remote users. Meanwhile, organizations are expected to maintain high availability, control costs, strengthen security, and support business growth—all while navigating multiple providers, consumption models, and operational demands.

Do you find yourself spending more time managing vendors, monitoring systems, and maintaining infrastructure than driving strategic initiatives? If so, this is not an ideal scenario.

WEI's Strategic Workforce services around managed service providers, colocation, and enterprise connectivity advise organizations on how to simplify IT operations. Acting as a single operational partner and advocate, this approach builds on WEI's MSP expertise, connectivity brokerage, and consumption-based offerings.

IT MANAGED SERVICES

Extend your IT team with proactive operational support.

WEI delivers Day Two operational services that help organizations maintain secure, reliable, and high-performing technology environments.

Our managed services provide proactive monitoring, maintenance, patching, backup, incident response, and operational management—allowing your internal teams to focus on innovation instead of routine operational tasks.

Solution Areas:

Cloud & Infrastructure

Network & Connectivity

Cybersecurity & Risk

Digital Workforce

Data, Apps & Automation

Strategic & Governance

COLOCATION

Softening supply chain delays, improve contract and vendor management.

WEI helps customers evaluate colocation providers, cloud platforms, and connectivity options while managing vendor relationships, migrations, and ongoing optimization. We simplify technology decisions while improving financial outcomes through FinOps, provider management, and infrastructure optimization.

Core Capabilities:

Colocation strategy

Data Center Consulting

Cloud Advisory

Provider Selection

Connectivity Brokerage

Telecom Expense Management

FinOps Optimization

WEI CONNECT, POWERED BY STARLINK

WEI Connect makes Starlink enterprise-ready so you can connect anywhere, connect fast and stay connected.

Traditional fiber and coax deployments can take 60 to 180 days to complete. WEI Connect brings locations online in days, not months, without sacrificing security, uptime, or performance. Consume flexible broadband solutions that extend reliable network access to remote offices, temporary sites, distributed operations, and underserved locations.

Whether supporting business continuity, remote workers, or edge deployments, WEI helps organizations stay connected wherever business takes them.

Ideal For:

Remote & Rural
Locations

Temporary
Project Sites

Reliable Backup
Connection

Retail & Branch
Connectivity

Rapid Deployment
Environments

HPE GREENLAKE

Bring cloud capability on-premises.

As a three-time HPE Partner of the Year and platinum integrator of HPE GreenLake, WEI helps organizations adopt consumption-based infrastructure that delivers cloud economics while maintaining on-premises performance, governance, and security.

HPE GreenLake enables customers to scale infrastructure on demand, pay only for what they consume, and reduce capital expenditures while simplifying infrastructure lifecycle management.

Proven Business Outcomes:

Shift from CapEx
to OpEx

Scale Infrastructure
on Demand

Simplify Hybrid
Cloud Management

Reduce Operational
Overhead

Accelerate
Time-to-Value

WHY ORGANIZATIONS CHOOSE WEI

WEI provides a single trusted partner that helps customers simplify operations across their digital infrastructure—from managed services and connectivity to cloud consumption and infrastructure optimization.

Our customers benefit from:

- Trusted technology advisors
- Flexible service models
- Multi-provider expertise
- Consumption-based infrastructure options
- A customer-first approach focused on long-term operational success

SIMPLIFY YOUR IT OPERATIONS

Gain the expertise, operational support, and strategic guidance your enterprise requires to keep technology performing at its best for both today and into the future. **Contact the WEI Strategic Workforce team today.**